MONTANA Department of REVENUE

2020 Capitalization Rate Study Large Telecommunications

FINAL

Completed: April 28, 2020

Yield Capitalization Rate Conclusion Industry: Large Telecommunications 2020 Assessment Year

Capital Structure ^[1] Equity Debt	60.00% 40.00%	
Equity Cost of Capital Capital Asset Pricing Model - Ex Post [2] Capital Asset Pricing Model - Ex Ante [2] 3 Stage Dividend Discount Model - Dividends [3] 3 Stage Dividend Discount Model - Earnings [3] Weighted Average Selected Cost of Equity	7.97% 6.41% 8.30% 8.70% 7.94% 7.95%	Weighting 30% 20% 20% 30% 100%
Debt Cost of Capital A - Mergent's - Avg. YTM of A Rated Corporate Bonds [4] Baa - Mergent's - Avg. YTM of Baa Rated Corporate Bonds [4] Ba - MTDOR - Avg. YTM of Ba Rated Corporate Bonds [5] Weighted Average Selected Cost of Debt	3.36% 3.88% 6.58% 3.88% 3.90%	Weighting 0% 100% <u>0%</u> 100%

Weighted Average Cost of Capital (WACC)

Source of Capital	Capital Structure	Cost of Capital	Marginal Tax Rate	After-tax Cost of Capital	Weighted Cost
Equity	60.00%	7.95%		7.95%	4.77%
Debt	40.00%	3.90%	24.00%	2.96%	1.19%
WACC	100.00%				5.96%
WACC (Rounde	ed)				6.00%

Notes

- [1] From worksheet: Capital Structure
- [2] From worksheet: Capital Asset Pricing Model Summary
- [3] From worksheet: Yield Equity Summary
- [4] January 2020, Mergent Bond Record
- [5] Montana Department of Revenue High Yield Debt Study

Direct Capitalization Rate Conclusion Industry: Large Telecommunications 2020 Assessment Year

Capital	Structure	[1]
Jabilai	Suuciule	

Equity 60.00% Debt 40.00%

Equity Capitalization Rate [2]

NOI After-tax 8.00% GCF 15.50%

Debt Capitalization Rate [3]

Calculated Current Yield 4.35%

NOI After-tax Direct Capitalization Rate

Source of	Capital	Capitalization	Marginal Tax	After-tax Capitalization	Weighted Capitalization
Capital	Structure	Rate	Rate	Rate	Rate
Equity	60.00%	8.00%		8.00%	4.80%
Debt	40.00%	4.35%	24.00%	3.31%	1.32%
Total	100.00%				6.12%
Total (Rounded)					6.20%

GCF Direct Capitalization Rate

Source of	Capital	Capitalization	Marginal Tax	After-tax Capitalization	Weighted Capitalization
Capital	Structure	Rate	Rate	Rate	Rate
Equity	60.00%	15.50%		15.50%	9.30%
Debt	40.00%	4.35%	24.00%	3.31%	1.32%
WACC	100.00%				10.62%
Total (Rounded	i)				10.70%

Notes:

- [1] From worksheet: Capital Structure
- [2] From worksheet: Direct Equity Summary
- [3] From worksheet: Calculated Current Yield

Selection of Guideline Companies Industry: Large Telecommunications 2020 Assessment Year

Screening Requirements:

The universe of companies is all companies listed in Value Line under the Cable TV, Telecom Services, and Telecom Utilities industries.

Companies were then selected using the following screening criteria:

- 1. Market value of equity above 100 billion USD.
- 2. Incorporated in the United States of America.
- 3. No significant merger & acquisition activity during the year.

The Value Line industry groups listed above were analyzed to determine which companies had a market capitalization over 100 billion U.S. dollars at December 31, 2019. Initial analysis revealed four companies that met this criteria: Charter Communications (CHTR), Comcast Corp. (CMCSA), AT&T Inc. (T), and Verizon Communications (VZ). All four companies were then verified as incorporated in the United States. Lastly, the four companies were analyzed for significant merger and acquisition activity during the previous year. Finding none, the four companies were selected for use as guideline public companies in estimating the cost of capital in this study.

Support for Capital Structure Industry: Large Telecommunications 2020 Assessment Year

(\$ and Shares Outstanding In Millions, Except Per Share Amounts)

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					End of					Total			
					Year					Common,			ĺ
					Closing				PV of	Preferred, LT			İ
Ticker		Industry	Financial	Shares	Stock	MV Common	MV Preferred	MV Long	Operating	Debt, & Op		%	% Debt &
Symbol	Company	Group	Strength	Outstanding	Price	Stock	Stock	Term Debt	Leases	Leases	% Common	Preferred	Op Leases
		Value Line	Value Line	10-K	Yahoo	ExF	10-K	10-K	10-K	G+H+I+J	G/K	H/K	(I+J)/K
							Note [1]	Note [2]					
CHTR	Charter Communic.	CABLETV	B++	210	485.08	101,855	0	85,386	1,193	188,434	54%	0%	46%
CMCSA	Comcast Corp.	CABLETV	Α	4,553	44.97	204,750	0	115,800	4,606	325,156	63%	0%	37%
T	AT&T Inc.	TELESERV	A++	7,255	39.08	283,508	0	182,124	25,255	490,887	58%	0%	42%
VZ	Verizon Communic.	TELESERV	A++	4,291	61.40	263,494	0	130,316	21,654	415,464	63%	0%	37%
All Comp	anies					853,607	0	513,626	52,708	1,419,941	60%	0%	40%
Averag	е	-		-	-	-	-			-	60%	0%	40%
Median											60%	0%	40%
High											63%	0%	46%
Low											54%	0%	37%
Selected											60%		40%

Notes:

[1] Market value of preferred stock assumed to equal book value

[2] Market value of debt is fair value of long term debt from 10-K notes

YE 2019 Median 60% 0% 40%
YE 2018 Median 56% 0% 44%
YE 2017 Median 3YR AVG

MCA 15-1-210, rationale for changes to guideline companies:

2020 - No changes to guideline companies.

Capital Asset Pricing Model (CAPM) Industry: Large Telecommunications 2020 Assessment Year

$k_e = R_f + \beta x ERP$

		Ex Post	Ex Ante
K _e =	Cost of Equity	7.97%	6.41%
$R_f =$	Risk Free Rate	2.25%	2.25%
β =	Beta	0.80	0.80
ERP =	Equity Risk Premium $(R_m - R_f)$	7.15%	5.20%
$R_m =$	Market Rate of Return	9.40%	7.45%

Risk Free Rate Measures (R_f):

10-year	1.90%
30-year	2.33%
30-year	2.33%
	131
Federal Reserve Statistical Release ^[2] and U.S. Department of the Treasury, Daily Treasury Yield Curve	Rates ^[3]
<u>Federal Reserve Statistical Release^[2] and U.S. Department of the Treasury, Daily Treasury Yield Curve U.S. government securities, Treasury constant maturities, Nominal, December 31, 2019</u>	Rates ^[3]
	Rates ^[3]
U.S. government securities, Treasury constant maturities, Nominal, December 31, 2019 10-year	
U.S. government securities, Treasury constant maturities, Nominal, December 31, 2019	1.92%

Notes

- [1] "Value Line Selection & Opinion", Value Line (January 3, 2020)
- [2] https://www.federalreserve.gov/datadownload/Choose.aspx?rel=H.15
- [3] https://www.treasury.gov/resource-center/data-chart-center/interest-rates/

Ex Post - Equity Risk Premium Measures (ERP = Rm - Rf)

Duff & Phelps, 2020 Cost of Capital Navigat	<u>or</u>				
		$R_{m}^{[4]}$	R_{m}	$\underline{R_f}$	<u>ERP</u>
ERP "Historical" - Ex Post	Arithmetic Avg.	9.40%	9.40%	2.25%	7.15%

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Capital Asset Pricing Model (CAPM)
Industry: Large Telecommunications
2020 Assessment Year

 $k_e = R_f + \beta x ERP$

ERP "Supply-side" - Ex Post

Ex Post Equity Risk Premium Selected

Arithmetic Avg.

8.42% **9.40%** 8.42%

 2.25%
 6.17%

 2.25%
 7.15%

6

Capital Asset Pricing Model (CAPM)
Industry: Large Telecommunications
2020 Assessment Year

$k_e = R_f + \beta x ERP$

Ex Ante - Equity Risk Premium Measures (ERP = Rm - Rf)

DOR 3 Stage Dividend Growth Model, S & P 500, See Exhibit				
	$R_{m}^{[4]}$	$\underline{R_{m}}$	$R_{\rm f}$	<u>ERP</u>
ERP - Ex Ante	7.35%	7.35%	2.25%	5.10%
Duff & Phelps, 2020 Cost of Capital Navigator				
	$R_{\rm m}^{[4]}$	$\underline{R_{m}}$	$R_{\rm f}$	<u>ERP</u>
ERP "Conditional" - Ex Ante		8.00%	3.00%	5.00%
Damodaran Implied ERP (Jan 8, 2020)				
	$R_{m}^{[4]}$	R_{m}	$\underline{R_f}$	<u>ERP</u>
Implied Premium (FCFE) - Ex Ante	7.45%	7.12%	1.92%	5.20%
Implied Premium (FCFE with sustainable payout) - Ex Ante	7.31%	6.98%	1.92%	5.06%
	$R_{\rm m}^{[4]}$	\underline{R}_{m}	\underline{R}_{f}	<u>ERP</u>
<u>Average</u>	7.37%	7.36%		5.09%
<u>Median</u>	7.35%	7.24%		5.08%
<u>High</u>	7.45%	8.00%		5.20%
Low	7.31%	6.98%		5.00%
Equity Risk Premium Selected	7.45%		2.25%	5.20%

Notes

[4] R_m estimated using selected Risk Free Rate (R_f)

Support for Beta Selection in CAPM Industry: Large Telecommunications 2020 Assessment Year

Α	В	С	D	E
Ticker		Industry	Financial	
Symbol	Company	Group	Strength	Beta
		Value Line	Value Line	Value Line
CHTR	Charter Communic.	CABLETV	B++	1.05
CMCSA	Comcast Corp.	CABLETV	Α	0.85
T	AT&T Inc.	TELESERV	A++	0.75
VZ	Verizon Communic.	TELESERV	A++	0.70
Average			-	0.84
Median				0.80
High				1.05
Low				0.70
Selected				0.80

Inflation & Real Growth Industry: Large Telecommunications 2020 Assessment Year

				Nomina	I Growth
Α	В	С	D	E	F
Source Description	Inflation (CPI)	Real Growth (GDP)	Nominal Growth	Low	High
Livingston Survey ^[1]	2.19%	2.14%	4.33%	•	
Survey of Professional Forecasters ^[2]	2.23%	2.03%	4.26%		
Congressional Budget Office ^[3]	2.40%	2.20%	4.60%		
Average	2.27%	2.12%	4.40%		
Median	2.23%	2.14%	4.37%		
High	2.40%	2.20%	4.60%		
Low	2.19%	2.03%	4.22%		
Selected	2.20%	2.20%	4.40%	4.22%	4.60%

Inflationary Trend	d Factors					
Year	Dec. CPI-U Index	Percent Change From Previous	Dec. to Dec. Conversion Factor	Annual Avg. CPI-U Index	Percent Change From Previous	Annual Conversion Factor
	Note [5]	Note [6]	Note [7]	Note [5]	Note [6]	Note [7]
2007	210.036		1.2235	207.342		1.2330
2008	210.228	0.1%	1.2224	215.303	3.7%	1.1874
2009	215.949	2.6%	1.1900	214.537	-0.4%	1.1917
2010	219.179	1.5%	1.1724	218.056	1.6%	1.1724
2011	225.672	2.9%	1.1387	224.939	3.1%	1.1366
2012	229.601	1.7%	1.1192	229.594	2.0%	1.1135
2013	233.049	1.5%	1.1027	232.957	1.4%	1.0974
2014	234.812	0.8%	1.0944	236.736	1.6%	1.0799
2015	236.525	0.7%	1.0865	237.017	0.1%	1.0786
2016	241.432	2.0%	1.0644	240.007	1.2%	1.0652
2017	246.524	2.1%	1.0424	245.120	2.1%	1.0430
2018	251.233	1.9%	1.0229	251.107	2.4%	1.0181
2019	256.974	2.2%	1.0000	255.657	1.8%	1.0000

Notes

[1] Federal Reserve Bank of Philadelphia The Livingston Survey December 13, 2019 Table 3 Inflation Rate and Real GDP mean

https://www.philadelphiafed.org/research-and-data/real-time-center/livingston-survey

[2] Federal Reserve Bank of Philadelphia Survey of Professional Forecasters February 14, 2020 Table 8 and Table 9 Average over next 10-Year mean

https://www.philadelphiafed.org/research-and-data/real-time-center/survey-of-professional-forecasters/2020/survq120

[3] Congressional Budget Office, The Budget and Economic Outlook: 2020 to 2030, Table 2-1 https://www.cbo.gov/about/products/budget-economic-data#4

[5] Historical Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average, all items, index averages (1982-84=100, unless otherwise noted)

https://www.bls.gov/cpi/tables/supplemental-files/historical-cpi-u-202001.pdf

[6] (Row year - Previous Year) / Row Year

[7] Most current year / Row year

3 Stage Dividend Discount Model (DDM) Industry: Large Telecommunications 2020 Assessment Year

$$k_e = (D_1 / P_0) + g$$

k_e = Cost of Equity

D₁ = Expected Dividend

P₀ = Current Price Per Share

g = Sustainable Long-Term Growth

Α	В	С	D	E	F	G	Н	I
		2019	2020 Est		Sustainable	Sustainable	Cost of Equity	Cost of Equity
		Year End Stock	Div'ds Decl'd	Expected Equity	Long-Term	Long-Term	Dividend	Earnings
Ticker	Company	Price	per sh	Payout Yield	Growth Rate [1]	Growth Rate [1]	Growth	Growth
		Yahoo	Value Line	D/C	Dividends	Earnings	E+F	E+G
		P ₀	D ₁	D ₁ /P ₀	g	g	k _e	k _e
CHTR	Charter Communic.	485.08	0.00	0.00%				
CMCSA	Comcast Corp.	44.97	0.90	2.00%	5.20%	5.52%	7.20%	7.52%
T	AT&T Inc.	39.08	2.08	5.32%	5.20%	5.52%	10.52%	10.84%
VZ	Verizon Communic.	61.40	2.37	3.86%	3.12%	3.71%	6.98%	7.57%
Average	9	-		-	-		8.24%	8.64%
Median							7.20%	7.57%
High							10.52%	10.84%
Low							6.98%	7.52%
Selected							8.30%	8.70%

Notes

[1] From worksheet: DDM Sustainable Long-Term Growth

Support for DDM - Short Term Growth Rate Calculations Industry: Large Telecommunications 2020 Assessment Year

Α	В	С	D	E	F	G
Ticker	Company	End of Year Closing Stock Price	Div'ds Decl'd per sh 2020 Est ^[1]	Expected Dividend Yield	Div'ds Decl'd per sh 2023-2025 Est ^[1]	Short Term Growth Rate
		Yahoo	Value Line	D/C	Value Line	Note [2]
CHTR	Charter Communic.	485.08	0.00	0.00%	0.00	
CMCSA	Comcast Corp.	44.97	0.90	2.00%	1.20	7.46%
T	AT&T Inc.	39.08	2.08	5.32%	2.60	5.74%
VZ	Verizon Communic.	61.40	2.47	4.02%	2.62	1.48%

Α	В	C	D	E
Ticker	Company	Earnings per share 2020 Est ^[1]	Earnings pe share 2023-2025 Est ^[1]	Short Term Growth Rate
		Value Line	Value Line	Note [2]
CHTR	Charter Communic.	13.50	28.00	20.01%
CMCSA	Comcast Corp.	3.30	4.50	8.06%
T	AT&T Inc.	3.65	4.69	5 6.24%
VZ	Verizon Communic.	4.95	5.5	5 2.90%

<u>Notes</u>

- [1] From Value Line Tissue
- [2] 5 year compound annual growth rate (CAGR) 4 periods

Support for DDM - Sustainable Long Term Growth Industry: Large Telecommunications 2020 Assessment Year

Dividend	Growth Rate								Stage 1				
Ticker	Company	Year End Stock Price	Expected Short-Term Dividend Growth Rate	Expected Long-Term Growth Rate	Expected Dividend Yield		Implied Sustainable Long-Term Growth Rate (g)	Initial Investment	D_1	D_2	D_3	D ₄	D ₅
		Yahoo	Note [1]	Note [2]			g = IRR - Div.						
		Yanoo	Note [1]	Note [2]	D_1/P_0	D ₁ :D ₅₀₀	Yield						
CHTR	Charter Communic.	485.08	0.00%	4.40%	0.00%	#NUM!	#NUM!	(485.08)	0.00	0.00	0.00	0.00	0.00
CMCSA	Comcast Corp.	44.97	7.46%	4.40%	2.00%	7.42%	5.42%	(44.97)	0.90	0.97	1.04	1.12	1.20
T	AT&T Inc.	39.08	5.74%	4.40%	5.32%	10.52%	5.20%	(39.08)	2.08	2.20	2.33	2.46	2.60
VZ	Verizon Communic.	61.40	1.48%	4.40%	4.02%	7.14%	3.12%	(61.40)	2.47	2.51	2.54	2.58	2.62

Earnings	Growth Rate								Stage 1				
		Year End Stock	Expected Short-Term Earnings Growth	Expected Long-Term Growth	Expected Dividend	l	Implied Sustainable Long-Term Growth Rate	Initial					
Ticker	Company	Price	Rate	Rate	Yield	Return	(g)	Investment	D_1	D_2	D_3	D ₄	D ₅
						Ke = IRR of	g = IRR - Div.						
		Yahoo	Note [1]	Note [2]	D ₁ /P ₀	D ₁ :D ₅₀₀	Yield						
CHTR	Charter Communic.	485.08	20.01%	4.40%	0.00%	#NUM!	#NUM!	(485.08)	0.00	0.00	0.00	0.00	0.00
CMCSA	Comcast Corp.	44.97	8.06%	4.40%	2.00%	7.65%	5.65%	(44.97)	0.90	0.97	1.05	1.14	1.23
T	AT&T Inc.	39.08	6.24%	4.40%	5.32%	10.84%	5.52%	(39.08)	2.08	2.21	2.35	2.49	2.65
VZ	Verizon Communic.	61.40	2.90%	4.40%	4.02%	7.73%	3.71%	(61.40)	2.47	2.54	2.62	2.69	2.77

Notes
[1] From worksheet: DDM Short Term Growth Rate Calculations
[2] From worksheet: Inflation & Real Growth

Support for DDM - Sustainable Long Term Growth Industry: Large Telecommunications 2020 Assessment Year

Dividend	Stage 2															Stage 3		
Ticker	D ₆	D ₇	D ₈	D ₉	D ₁₀	D ₁₁	D ₁₂	D ₁₃	D ₁₄	D ₁₅	D ₁₆	D ₁₇	D ₁₈	D ₁₉	D ₂₀	D ₂₁	D ₂₂	D ₅₀₀
CHTR CMCSA	0.00 1.29	0.00 1.38	0.00 1.48	0.00 1.59	0.00 1.70	0.00 1.83	0.00 1.96	0.00 2.10	0.00 2.25	0.00 2.42	0.00 2.59	0.00 2.78	0.00 2.98	0.00 3.20	0.00 3.43	0.00 3.58	0.00 3.74	0 3,247,686,491
T	2.75	2.90	3.07	3.24	3.42	3.62	3.82	4.04	4.26	4.50	4.76	5.03	5.31	5.61	5.93	6.19	6.46	5,612,171,789
VZ	2.66	2.71	2.75	2.80	2.85	2.90	2.94	2.99	3.04	3.09	3.15	3.20	3.25	3.31	3.36	3.51	3.67	3,184,345,786

Earnings	Stage 2															Stage 3		
Ticker	D_6	D ₇	D_8	D_9	D ₁₀	D ₁₁	D ₁₂	D ₁₃	D ₁₄	D ₁₅	D ₁₆	D ₁₇	D ₁₈	D ₁₉	D ₂₀	D ₂₁	D ₂₂	D ₅₀₀
CHTR	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
CMCSA	1.32	1.43	1.54	1.66	1.79	1.93	2.08	2.24	2.42	2.61	2.81	3.03	3.27	3.52	3.80	3.96	4.14	3,593,887,715
T	2.81	2.98	3.17	3.36	3.57	3.78	4.02	4.26	4.52	4.80	5.09	5.40	5.73	6.08	6.46	6.74	7.04	6,113,433,245
VZ	2.85	2.94	3.03	3.12	3.21	3.31	3.41	3.51	3.61	3.72	3.83	3.95	4.07	4.19	4.32	4.51	4.70	4,085,774,340

Support for Yield Capitalization Rate - Debt Rating Industry: Large Telecommunications 2020 Assessment Year

Α	В	С	D	E	F
				Moody's	
Ticker		Industry	Financial	Long Term	Numeric
Symbol	Company	Group	Strength	Rating	Rating
		Value Line	Value Line	Moodys.com	
CHTR	Charter Communic.	CABLETV	B++	Ba2	12
CMCSA	Comcast Corp.	CABLETV	Α	A3	7
Т	AT&T Inc.	TELESERV	A++	Baa2	9
VZ	Verizon Communic.	TELESERV	A++	Baa1	8
All Comp	anies				
Averag	е	-	-	-	9
Median	l				9
High					12
Low					7
Selected				Baa2	9

MONTANA DEPARTMENT OF REVENUE Support for Direct Capitalization - Equity Capitalization Rates Industry: Large Telecommunications 2020 Assessment Year

Α	В	С	D	E	F	G	Н	ı	J	K	L	М	N	0	Р	Q	R
		End of Year					Ke	Ke					Ke Estimate - Cash	Ke Estimate - Cash			
		Closing					Estimate -	Estimate -	VL Historic	VL Est		VL Est	Flow	Flow		Book	
Ticker		Stock	VL Historic		VL Historic	VL Est P/E	Earnings	Earnings	Cash Flow	Cash Flow	VL Historic	P/CF	(Hist.	(Est.	Market Value	Value	
Symbol	Company	Price	EPS	VL Est EPS	P/E Ratio	Ratio	(Hist. P/E)	(Est. P/E)	Per Share	Per Share	P/CF Ratio	Ratio	P/CF)	P/CF)	of Equity	of Equity	MTBR
		Yahoo	Value Line	Value Line	C/D	C/E	1/F	1/G	Value Line	Value Line	C/J	C/K	1/L	1/M	Price x Shrs	10-K	P/Q
CHTR	Charter Communic.	485.08	7.52	13.50	64.51	35.93	1.55%	2.78%	55.22	64.50	8.78	7.52	11.38%	13.30%	101,855	36,285	2.81
CMCSA	Comcast Corp.	44.97	3.12	3.35	14.41	13.42	6.94%	7.45%	5.66	6.15	7.95	7.31	12.59%	13.68%	204,750	49,254	4.16
T	AT&T Inc.	39.08	3.58	3.65	10.92	10.71	9.16%	9.34%	7.52	8.05	5.20	4.85	19.24%	20.60%	283,508	184,221	1.54
VZ	Verizon Communic.	61.40	4.81	4.95	12.77	12.40	7.83%	8.06%	8.88	8.90	6.91	6.90	14.46%	14.50%	263,494	61,395	4.29
Average)				25.65	18.12	6.37%	6.91%			7.21	6.65	14.42%	15.52%	-		3.20
Median					13.59	12.91	7.39%	7.76%			7.43	7.11	13.52%	14.09%			3.48
High					64.51	35.93	9.16%	9.34%			8.78	7.52	19.24%	20.60%			4.29
Low					10.92	10.71	1.55%	2.78%			5.20	4.85	11.38%	13.30%			1.54
Selected							8.0	0%					15.	50%			3.33

Support for Direct Capitalization Cost of Debt Component - Calculated Current Yield Industry: Large Telecommunications 2020 Assessment Year

(\$ in Millions)

Α	В	С	D	E	F	G	Н	1	J
		YE 2019	YE 2018	YE 2018	YE 2019	YE 2019	2019 Avg	2019	
Ticker	Company	Interest Exp.	MV LT Debt	BV LT Debt	MV LT Debt	BV LT Debt	MV LT Debt	Current Yield	MTBR
		10-K	10-K	10-K	10-K	10-K	(D+F)/2	(C/H)	(F/G)
CHTR	Charter Communic.	3,797	70,695	72,827	85,386	79,078	78,041	4.87%	1.08
CMCSA	Comcast Corp.	4,567	114,100	111,743	115,800	102,217	114,950	3.97%	1.13
T	AT&T Inc.	8,422	172,287	176,505	182,124	163,147	177,206	4.75%	1.12
VZ	Verizon Communic.	4,730	119,439	113,063	130,316	111,489	124,878	3.79%	1.17
All Comp	anies	21,516			513,626	455,931	495,074	4.35%	1.13
Average	9							4.34%	1.12
Median								4.36%	1.12
High								4.87%	1.17
Low								3.79%	1.08
Selected								4.35%	1.12

Support of Stock Price - From YAHOO Finance Industry: Large Telecommunications 2020 Assessment Year

		End of Period Closing Stock Price											
1	2	3	4	5	6	7	8	9	10	11	12	13	14
Α	В	С	D	Е	F	G	Н	ı	J	K	L	М	N
Ticker	Company	Jan.	Feb.	Mar.	Apr.	Mav.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
CHTR	Charter Communic.	331.05	344.91	346.91	371.19	376.8	395.18	385.38	409.59	412.12	467.86	470.01	485.08
CMCSA	Comcast Corp.	36.57	38.67	39.98	43.53	41	42.28	43.17	44.26	45.08	44.82	44.15	44.97
T	AT&T Inc.	30.06	31.12	31.36	30.96	30.58	33.51	34.05	35.26	37.84	38.49	37.38	39.08
VZ	Verizon Communic.	55.06	56.92	59.13	57.19	54.35	57.13	55.27	58.16	60.36	60.47	60.24	61.4



Capital Expenditures Estimate Based on Guideline Companies Industry: Large Telecommunications 2020 Assessment Year

(\$ In Millions)

1	2		3	4	5	6	7	8	9	10	11
Α	В	С	D	E	F	G	Н	I	J	K	L
			PP&E,	PP&E,	Average	Depreciation	Average Life of			Replacement	RC as % of
Ticker	Company	Inflation	Gross	Gross	PP&E	Expense	Assets			Cost (RC)	Depreciation
			Current	Previous							
			Year	Year				Note [1]	Note [1]	Note [1]	
		MTDOR (CPI)	10-K, Notes	10-K, Notes	(D+E)/2	10-K (CF)	F/G	C*H	1/(1+C)^H	G*I/(1-J)	K/G
CHTR	Charter Communic.	2.20%	62,247	58,201	60,224	9,926	6	0.13	0.88	10,712	107.92%
CMCSA	Comcast Corp.	2.20%	101,561	95,743	98,652	12,953	8	0.17	0.85	14,210	109.71%
T	AT&T Inc.	2.20%	333,538	330,690	332,114	28,217	12	0.26	0.77	32,335	114.60%
VZ	Verizon Communic.	2.20%	265,734	252,835	259,285	16,682	16	0.34	0.71	19,877	119.16%
Average											112.84%
Median											112.15%
High											119.16%
Low											107.92%
Selected		•	•	•	•	•	•	•		•	112.00%

Notes

[1] Cornell, B. & Gerger, R. (2017). Estimating Terminal Values with Inflation: The Inputs Matter-It Is Not a Formulaic Exercise. Business Valuation Review, Volume 36, Number 4, 117-123.